THE CITY OF CHARLOTTE MICHIGAN

Memo

To: Honorable Mayor Armitage; City Council

From: City Manager LaPere, MPAP

Date: August 31, 2022

Re: Contract with Knight Watch for keyless entry project

Background

The City of Charlotte has keyless entry on certain internal doors that provide access to secure areas utilized by the Police Department. In reviewing potential projects for use of ARPA funding, administration considered the opportunity to increase building security by expanding that system to provide keyless entry at multiple points in city hall to provide secure access to staff areas. The current method of securing employee-only areas is a combination of standard keys/locks, or code-punch entry. The downside of those systems is that the keys can be duplicated and codes can be shared with outside individuals. Furthermore, the cost to re-key doors is expensive if there is need for change in access. By utilizing a keyless entry (FOB method) of access to secure areas, the city can control who has access to certain areas of city hall, review who accessed areas at certain times if there is a need, and enable/disable access for individuals on-demand. Additionally, we would install keyless entry at the main building entrances which would provide confirmation of who is accessing the building after hours, and offers an opportunity for increase in efficiency because the system enables us to automatically lock/unlock the main doors at set times/days. Currently this is manually done by staff.

There are three primary security-related reasons to limit access to certain areas. First, is employee's physical safety. Second, is the physical materials and resources which are kept in certain areas. Third, is the access to our digital data through our server system.
-   Employee safety: limiting physical access to employees is vital should there every be an incident where an employee's safety is threatened.
-   Materials/resources: staff maintain physical records that contain personal information about residents/businesses such as bank account numbers, personnel records that include SSN and similar identifiable data, and other city-related documents which contain confidential or otherwise private information not intended for public disclosure. Ensuring those documents are secure is a responsibility of the city as a custodian of those records.

- Digital data: in addition to physical documents, staff workstations provide access to the city's server system. If compromised, the city could have a very serious security breach. Additionally, a savvy individual could install malware onto a workstation that could be used to compromise the city's records. Finally, our workstations are connected to the system via data ports which could be used to bypass security protocols to access the city's server system.

Limiting access to these areas is an important security measure that we can undertake to ensure we are protecting the city, its residents/businesses, and its staff.

The City issued an RFP to solicit bids for this work as the initial estimate for the project was $90,000. We had four companies conduct a site-visit and three proposals were received. Bids ranged from $72,545.89 to $114,359, and a bid tab is attached to this memo. The low-bid was received from Knight Watch, a local company from Lansing. The City utilizes their services for our current keyless entry system and we have been satisfied with their product and service. We are confident that they can provide the system we are requesting. If this project is approved, they estimate the project will take approximately 2 months to complete.

The discussion on ARPA funding did not prioritize this project for use of that funding; however, the city's IT fund has a fund reserve of approximately $225,000 as of June 30, 2022. This represents approximately 9 months of expenditures, or 75% fund balance which is well above the recommended 20% of unassigned fund reserves. We do not currently have another significant capital expense planned in the near term that would necessitate use of those funds. The low-bid on this RFP was $72,545.89. By utilizing fund reserves for this project, the city would retain an unassigned fund reserve of approximately $152,000 which leaves us with a 6 month or 50% fund balance in the IT fund.

Recommendation
Council approves the contract with Knight Watch to provide keyless entry at City Hall in the amount of $72,545.89 utilizes unassigned fund reserves from the IT Fund.

Financial Impacts
Funds for this project are available in the unassigned fund reserves in the IT Fund.

Suggested Motion
The Council hereby approves the contract with Knight Watch to provide keyless entry at City Hall in the amount of $72,545.89 and authorizes the Mayor or City Clerk to sign the contract.

eel
attachment

Attachment

Bid Tabulation: RFP 2022-05A; Opened Thursday, September 1 at 4:00 pm EDT

Company	Bid Amount – Lump Sum
Safety Systems, Lansing MI	114,359.00
Newkirk Electric Associates, Flint, MI	89,767.00
Knight Watch, Lansing, MI	72,545.89

KNIGHT WATCH

PROPOSAL

City of Charlotte Michigan

City of Charlotte Keyless Entry Project

city of
CHARLOTTE
Michigan

Prepared By: Martin Holmes

August 28, 2022

City of Charlotte Michigan

City of Charlotte Keyless Entry Project

Dear City of Charlotte,

It is our pleasure to present you with a proposal for the Keyless Entry Project RFP. We at Knight Watch appreciate the opportunity to submit a proposal for your consideration. Moreover, we would like to demonstrate why we believe our company is uniquely situated to provide the highest level of service and support.

OUR HISTORY:

Knight Watch began in 1994 by Eric and Aaron Lindsley in Battle Creek, Michigan. Due to our commitment to providing the best possible solutions and satisfying customers, we have continued to expand our operations. We now serve customers across the United States and in many countries. Knight Watch now has five offices in Kalamazoo, Grand Rapids, Troy, Detroit and Lansing: with over 100 employees.

Kalamazoo Office: 3005 Business One Drive Kalamazoo, MI 49048
Grand Rapids Office: 859 West River Center Dr. NE Comstock Park, MI 49321
Troy Office: 1260 Rankin Dr. Suite G Troy, MI
Detroit Office: 19 Clifford St. Detroit, MI 48226.
Lansing Office: 15559 Old U.S. 27, Lansing, MI 48906

WE SIMPLIFY COMPLEX BUILDINGS SO OUR CUSTOMERS CAN RESPOND FASTER AND GET HOME ON TIME.

When is the last time you downloaded an instruction manual for an app on your phone? That is our philosophy when designing systems – to integrate access control, video surveillance, security, HVAC Controls, power and more into one system that requires no training or instruction manuals. We believe everything users need to operate their facilities should be only 2 clicks away. Knight Watch developers make the above happen.

WE ARE A TURNKEY SOLUTIONS PROVIDER TO BETTER SERVICE OUR CUSTOMERS.

We are a one-stop-shop for solutions that make buildings more secure, efficient and comfortable. From design and planning to installation and service, we offer electricians and low voltage cabling to engineering, full stack software development, IT support, project management, programmers, and third-party commissioning

- HVAC Controls
- Fire Systems
- Lighting Controls
- Visitor Management

- Video Surveillance
- Access Control
- Power Metering
- Patient Wander

- Security Systems
- Building Automation
- Data Center
- System Integration

DISCLOSURES

August 28, 2022

The City of Charlotte Keyless Entry Project

- KWI will install 2 large Galaxy access control panels with battery backup to control all 31 doors. 100 key fobs included.

- KWI will install electrified door hardware for 31 doors including pulling control cables for each door from 1 of 2 planned Galaxy access control panels. 7 doors are in basement, 16 doors are on the 1st floor, and 8 doors on 2nd floor.

- KWI will Install door contacts for all 31 doors to notify the system when a door is open/closed.

- KWI will installing request-to-exit motion sensors on 3 doors (#5, #8, #31).

- KWI will install door closing hardware on 16 (#6, 10, 11, 13, 14, 15, 18, 19, 21, 24, 25, 26, 27, 28, 29, 30)

- KWI will install Galaxy access control management software on a server provided by the city that is connected to the network of the building. The IT department will need to provide remote access to the server during the install, programming, and training period.

- KWI will program a graphics overlay into the system for easy identification of controlled doors.

- KWI will install Galaxy client software for programming key fobs and schedules on exiting workstation.

- KWI will provide up to 2 hours of training during 1 training session to city staff.

- KWI warranties all labor for 12 months and all hardware for 24 months.

Exclusions

- Customer to provide wall space for Galaxy panels and provide power and network connection at panel locations.

- Customer to provide, Galaxy server and client workstation.

- Work to be completed during normal business hours Monday to Friday 7am to 6pm

YOUR PRIMARY TEAM

Knight Watch presents out comprehensive team with over 30 years of local and global experience.

The KWI team for this project is:

MARTY HOLMES
REGIONAL SALES MANAGER

Point of Contact
27 Years of Outside Sales Experience
Bachelors of Science in Finance

KELLY KLEM
PROJECT MANAGER

10+ Years Experience in Security
ACC (Avigilon) Certification
ACM (Avigilon) Certification

TYLER FENBY
SYSTEMS ENGINEER II

10+ Years Experience in Security
ACC (Avigilon) Certification
ACM (Avigilon) Certification
Lenel Certification
Genetec Certification

SHAUN PURVIS
GLOGAL ENGINEERING MANAGER
DESIGNER OF GVSU AVIGILON SYSTEM

20+ Years of Experience
Milestone Certification
Avigilon Certification

PAUL SEYMOUR
SENIOR INSTALLER

25+ Years Experience
ACC (Avigilon) Certification
ACM (Avigilon) Certification
Lenel Certification
Genetec Certification
Electronic Systems Technician II

ANDY PULLEN
SENIOR ENGINEER

15+ Years Experience
ACC (Avigilon) Certification
ACM (Avigilon) Certification
Verkada Certification

RYAN SLUSHER
FIELD TECHNICIAN

7 Years Experience in Security
ACC (Avigilon) Certification
ACM (Avigilon) Certification
Electronic Systems Technician II

HUMA NAEEM
SERVICE MANAGER

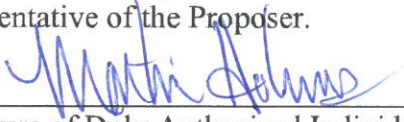10+ Years Management Experience
NCT Video & Security Training

ATTACHMENT A
Keyless Entry Project
Tabulation Sheet

Keyless Entry Project
    8   / 29   /2022

Lump Sum Price: $_____$72,545.89_____
(attach line-item detail - required)

I have full authority to make such statements and to submit this proposal as the duly recognized representative of the Proposer.

_____   8 / 29 /2022
Signature of Duly Authorized Individual

Printed Name: Martin Holmes

Title: Knight Watch, Regional Sales Manager

Address: 15559 Old U.S. 27, Lansing MI 48906

Phone Number: 517-927-1842

Email Address: marty.holmes@knightwatch.net

KNIGHT WATCH.

Customer: POLICE DEPT
Project: City of Charlotte Keyless Entry Project
Work Site: 111 E. LAWRENCE AVE
CHARLOTTE, MI 48813

Prepared By: Holmes Marty
Bill To: CITY OF CHARLOTTE
111 E. LAWRENCE AVE
CHARLOTTE, MI 48813

Dear City of Charlotte,

Thank for the opportunity to provide a proposal for the Keyless Entry Project RFP.

Quantity	Description	Extended Price
1.00	SG Corporate Up to 32 Readers with first year soft	$2,683.56
100.00	PSK-3: Prox Key Ring Tag (Max Secure)	$396.00
2.00	Includes Large Controller Box; CPU; 8 DRMs & Power	$9,209.48
1.00	600 Digital Input/Output Board (DIO).	$475.72
2.00	AL1024ULXPD16 is a multi-output power supply/charger that converts a 115VAC, 60Hz input into sixteen	$714.78
4.00	12v 7ah Rechargeable Sealed Lead Acid Battery	$92.64
2.00	CAT6 - Patch Cable - Blue - 25'	$15.74
32.00	P-500-HA: Alps Proximity Reader	$2,634.88
32.00	3/4" recessed, 12" leads one closed loop alarm contact - brown - Fire rated (sold in package of 5)	$460.48
3.00	The DS160 Series consists of the DS160 Detector (light gray) specifically designed for Request-to-ex	$222.81
3.00	Light Grey Trim Plate for DS-150 & 160 Rex Motion Sensor	$5.34
3.00	Electronic Strike - Suface Mount - Stainless Finish - 1/2" Throw Latchbolt - Includes 1/8" Spacer	$984.33
1.00	Male Receptacle Wire Quick connect for top of Mullion	$65.87
1.00	Female Receptacle Wire Quick connect for top of Mullion	$56.11
23.00	Electronic Strike - No Cut - Complete Pack with (2) Faceplates - No Voltage Regulator	$7,854.96
3.00	Electronic Strike - Complete Pack - Stainless Finish - Cylindrical - Mortise - Shallow Frame	$417.15
1.00	Programmable Logic Module W/3 Relays, 12/24VAC/DC	$85.39
16.00	Allegion LCN 4040XP Series Surface Closer	$7,045.60
3,000.00	Composite - Roll - Plenum - Yellow - 22AWG/6C SH - 22AWG/2C - 22AWG/4C - 18AWG/4C - 1000'	$2,370.00
500.00	Composite - Spool - Plenum - Yellow - 22AWG/6C SH - 22AWG/2C - 22AWG/4C - 18AWG/4C - 500'	$395.00
200.00	22AWG / 6C - Roll - Shielded - Plenum - White - Stranded - 22/6 SH - 1000'	$44.00
13.00	Rough-in Materials - Conduit, Back Boxes, Fire-Stop, Etc.	$475.67
1.00	Project Materials, Installation Hardware and Consumables	$1,707.72
1.00	Freight Charges	$609.90

13.00	Engineering	$1,268.54
26.00	Project Management	$2,537.08
267.70	Installation	$26,122.17
30.70	Programming	$3,594.97

Sincerely,

Holmes Marty

Subtotal	$72,545.89
Tax	$0.00
Total	$72,545.89

Acceptance by you as the owner or authorized representative and subsequent approval by our authorized representative will be required to validate this agreement.

Customer Signature: _____ Date: _____/_____/_____

ATTACHMENT B
KEYLESS ENTRY PROJECT

STATEMENT OF UNDERSTANDING OF PROPOSAL

Knight Watch, Inc.
_____
Vendor name

15559 Old U.S. 27
_____
Vendor's address

Lansing MI 48906
_____
City   State   Zip Code

Martin Holmes, Regional Sales Manager
_____
Contact person's name and position

517-927-1842
_____
Vendor's Phone number

We have read City of Charlotte's Request for Proposals (RFP) for the Keyless Entry Project and fully understand its intent. We certify that we have adequate personnel, equipment, and license to perform said services. We understand our ability and fitness to perform shall be judged solely by the City of Charlotte. In addition, we certify that:

a. Our proposal is not made in the interest or on behalf of any person not named therein.

b. We have not directly or indirectly induced or solicited any person to submit a false or misleading proposal or to refrain from proposing.

c. We have not in any manner sought by collusion to secure an advantage over any other vendor.

d. We have thoroughly examined the RFP requirements, and our proposed fees cover all costs for service/equipment we have proposed; and

e. We acknowledge and accept all the terms and conditions included in the RFP

Martin Holmes   8-29-2022
_____   _____
Signature of vendor or vendor's Representative   Date

7

ATTACHMENT C
Keyless Entry for City of Charlotte
Addendum Sheet

If Addendums exist for this project, please sign, date, and submit with Proposal).

The undersigned acknowledges receipt of the following addenda:

Addendum #1 _____ Initials _____

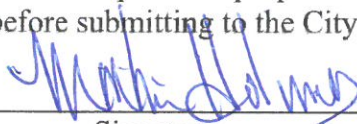Addendum #2 _____ Initials _____

Addendum #3 _____ Initials _____

The undersigned agrees with the following statement:

I have examined and carefully prepared the response to proposal for the plans and specifications and have checked the same in detail before submitting to the City of Charlotte.

Name Martin Holmes _____
                                    Signature

Date 8-29-2022 _____

All vendors are responsible to check for addenda, posted on the City of Charlotte's posting on bidnet, from this project prior to the due date. No notification will be sent if addenda are posted unless there is an addendum within two (2) business days of RFP due date.

All vendors receiving initial notification of project will be notified by City of Charlotte of all addenda issued within two (2) business days prior to due date. If an RFP has already been submitted, vendor is required to acknowledge receipt of addendum via fax or email prior to due date. A new RFP response must be submitted by Vendor if addendum affects cost.

RFPs that do not acknowledge addendums may be rejected.

All RFPs submitted shall be sealed. Envelopes are to be clearly marked with required information. Sealed RFPs that are opened by mistake due to inadequate markings on the outside may be rejected and returned to vendor.

ATTACHMENT D

NON-IRAN LINKED BUSINESS CERTIFICATION

Pursuant to Michigan law (Iran Economic Sanctions Act, Michigan PA 517 of 2012), before accepting any bid or proposal or entering into any contract for goods and services with any prospective vendor, City of Charlotte must obtain certification from the vendor that it is not an "Iran-Linked Business."

By signing below, I certify and agree on behalf of the company submitting this form and myself the following: (1) that I am duly authorized to legally bind the company submitting this proposal; (2) that the company submitting this proposal is not an "Iran-Linked Business," as that term is defined in Section 2(e) of the Iran Economic Sanctions Act, Michigan PA 517 of 2012; and (3) that I and the company submitting this proposal will immediately comply with any further certifications or information submissions requested by the county in this regard.

Company Name Knight Watch, Inc.

Authorized Representative Martin Holmes, Regional Sales Manager

(printed name and title)

Signature _____ Date 8-29-2022

SYSTEM GALAXY
SOFTWARE SOLUTIONS

SYSTEM GALAXY

System Galaxy is a complete, enterprise-class access control and security management solution that offers unsurpassed ability to satisfy the requirements of any credential management, access control, or security situation. With a user interface that's easy to operate and system features that deploy in any combination, Galaxy easily fits any customer.

Flexible • Scalable • Complete

Complete Solution: System Galaxy offers a complete selection of in-demand features that integrate with standard and emerging technologies. With System Galaxy you can deploy any combination of features; access control, alarm/event monitoring, intrusion detection, surveillance, elevator control, identification & credential management, photo imaging & badging, time & attendance, visitor management, reporting, and more.

Scalable Architecture: Whether you need a self-contained or distributed system, System Galaxy scales to any size, making it ideal for single or multi-site facilities, remote sites, campus settings, and multi-national organizations.

Flexible Platform: System Galaxy offers a solution that is appropriate for any organization, including business, commercial, industrial government, healthcare, education, transportation, and more.

Sustainable Future • Maximum Investment

Sustainable Future: Our forward-thinking design and commitment to sustainability means that allows Galaxy customers to meet today's challenges and expand as future needs arise. By maintaining long-term compatibility with existing technologies and keeping pace with rapid industry advancements, System Galaxy provides a continuous path forward.

Maximum Investment: System Galaxy is a single-platform solution that can secure an entire facility. Choose the features you want now and implement additional features as your needs change. With Galaxy, you are never locked into one decision and you don't need to discard major components when your system expands.

Access excellence offers peace of mind.

SECURITY SOLUTIONS

System Galaxy continues to offer the complete spectrum of interactive features and flexibility that customers expect. Monitor and command all access points and system devices from local or remote locations. Galaxy's well-rounded security solution includes interactive surveillance features and intrusion detection.

Monitor • Detect • Respond

Monitoring: System Galaxy makes it easy to monitor and evaluate situations with informative, color-coded messages, and prioritized alarm events. Operators can quickly respond to alarms and events. Galaxy's automated email notification feature sends selected events or alarms to appropriate personnel.

Door Commander: Control a single door or a group of doors with the click of a mouse. The operator can interactively override a lock- or unlock-schedule, disable and pulse doors from context menus.

Alarm point / Input Commander: Operators have point-and-click control of alarm partitions. Arm and disarm partitions, acknowledge and shunt incoming messages, and more.

Graphics: Display the location and real-time status of all doors and alarm points in your facility on a floor diagram. Intuitive icons dynamically change states to reflect the condition of the devices they represent. Operators can command doors and devices directly from the icons with point-and-click ease.

Device Status: Quickly determine the state of a device or door with dynamic text and graphic indicators. Command doors and devices through interactive command menus.

Email Notification: Selectively notify the appropriate personnel of alarms and activity.

Intrusion Detection: Monitor user-defined alarm points for security notification purposes.

Guard Tour: Track guard tour points by sequence, start/stop time, or by timed intervals.

Elevator Control: Call elevator cars and authorize access to selected floors, based on access privileges.

Who's In: This feature provides a real-time log of the cardholders in your facility or in a designated area. This provides a roll call report that is easily printed or viewed, helping you determine the status of persons.

Photo Verification: Automatically call up a stored photo of the person presenting credentials for direct comparison by the security operator, adding yet another level of security for your organization.

Integrated Live Video: Automatically call up Live Video based on valid access or alarm events. Cameras can be controlled by the operator. Galaxy's Video Viewer supports manual retrieval of both live and historical video. Galaxy integrates this feature with many leading third-party DVR solutions.

See our Galaxy Discovery DVR Brochure
Our Discovery series DVRs provide a high performance solution that allows you to optimize your monitoring capabilities.
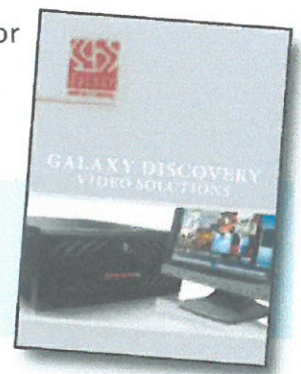
ACCESS MANAGEMENT

System Galaxy's complete selection of access-control features and reports are essential to managing access. Selectively use the features you need and tailor them to suit any combination of simple or complex security situations. All access control features perform seamlessly inside System Galaxy's easy-to-use software environment.

Import • Schedule • Control

Import / Export: System Galaxy provides time-saving tools that simplify the task of importing people and cards into the Galaxy database. Galaxy can import and export data to and from personnel systems including SAP, PeopleSoft, and Man Power.

Cardholders: Galaxy offers extensive user-intuitive options for enrolling and managing cardholders and their credentials. You can enroll multiple cards and biometric credentials for each cardholder. You can independently control card behaviors and access privileges. It's easy to add the photographs, badges, and data that pertain to each cardholder and their role with your organization. System Galaxy provides numerous data types that make it simple to manage credentials and access privileges, as well as control report filtering.

Schedules: A click-and-drag interface with color-coded time intervals makes creating a time schedule easy to understand and do. Special days and holidays can be assigned to any schedule, and they can be uniquely configured with their own active/inactive times.

Access Rules: System Galaxy provides the ultimate flexibility in creating simple or complex access rules. Apply them to doors or personnel in a grouped or individual manner.

Personal Doors: Galaxy's 'Personal Doors' feature allows people to be independently assigned to doors when a unique set of privileges is needed. Use in combination with access groups and profiles to quickly add doors to an existing cardholder. Or use the feature by itself to provide the simplest access privilege. This feature includes a convenient filtering utility that lets the operator quickly locate the right door no matter how large your facility is.

Time & Attendance: Galaxy's time & attendance feature reports personnel attendance and hours worked in any size organization.

Reports: Track and analyze personnel and operator activity with Galaxy's extensive selection of reports. These include alarm, door and card activity, who's-in/roll-call, auditing and many more. Powerful utilities allow the administrator to query data selectively, configure and save unique report filters for future use. All reports can be quickly generated for fast online viewing and printing

System Operator Privileges

Galaxy offers a rich set of filters and privileges that can be assigned in any combination. You can easily control which screens and features each operator can see or use an individual basis. This way can create unique boundaries for operators who serve different roles and ranks; like security officers, badging operators, and administrators. Also you can manage login and password renewals with finite control.

CREDENTIAL MANAGEMENT

System Galaxy offers a versatile credentialing solution that combines card enrollment, biometric identification, photo-capture & ID badging, and visitor management capabilities. Provide the added security and safety your organization desires by choosing from any combination of credentialing features.

Capture • Design • Identify

Card / Badge Enrollment: The operator performs card enrollment, credential management, and badge printing from the same screen.

Biometric Enrollment: Galaxy integrates fully with the foremost biometric technologies, providing the capability to capture, compare, encode and load finger templates within System Galaxy. And Galaxy provides any combination of identification (1:1) and authentication (1:n), and is able to store biometric data in the reader and/or on the smart card.

Card / Badge Enrollment

Print / Preview Badge

Biometric Enrollment
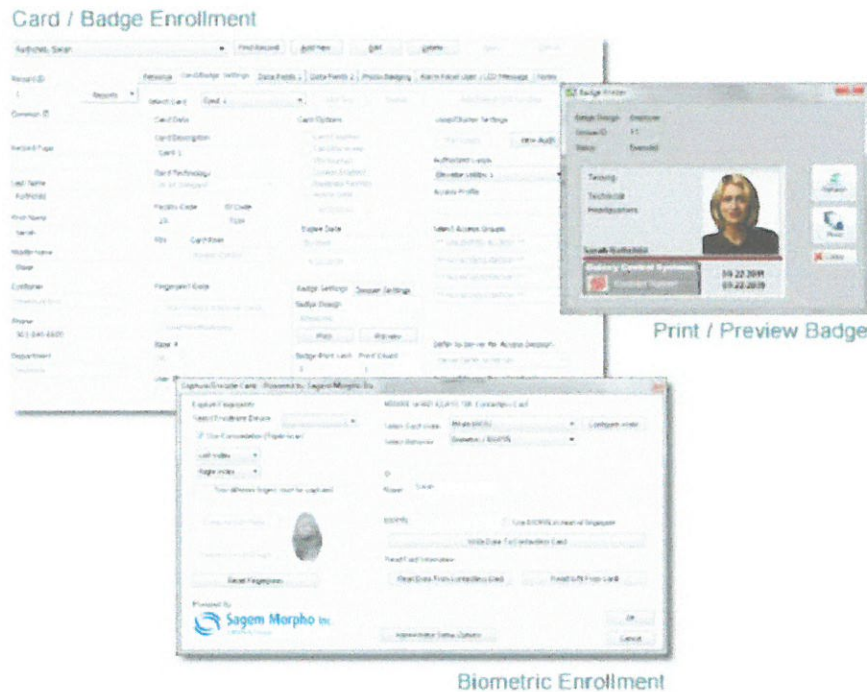
Supported Technologies Include:

STANDARD CARDS
- Proximity 125KHz
- Barcode
- Magnetic Stripe

SMART CARDS
- HID® iClass®
- MIFARE®
- MIFARE DESFire™
- MIFARE DESFire™ EVI

US GOVERNMENT COMPLIANT
- HSPD-12 & FIPS 201 Compliant
- FICAM Approved APL Certification Numbers: 10060, 10083 10084, 10097, 10098
- PIV, PIV-II, TWIC cards
- CAC-Legacy, Transition, Endpoint
- DICAP Certification

System Galaxy supports credentials under one user record.

ACORD® CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 12/30/2021

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME: Danielle Hunt
Gibson Insurance Agency, Inc.	PHONE (A/C, No, Ext): (800) 814-2122 / FAX (A/C, No): (800) 836-2122
202 S Michigan St, Suite 1400	E-MAIL ADDRESS: dhunt@thegibsonedge.com

	INSURER(S) AFFORDING COVERAGE	NAIC #
South Bend IN 46601	INSURER A : Hartford Fire Ins Co	19682
INSURED	INSURER B : Hartford Insurance Group	
Knight Watch, Inc.	INSURER C : Hartford Cas Ins Co	29424
3005 Business One Dr	INSURER D : SummitPoint Insurance Company	15136
	INSURER E :	
Kalamazoo MI 49048	INSURER F :	

COVERAGES

CERTIFICATE NUMBER: 1-1-22/23 Liability   **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY / CLAIMS-MADE X OCCUR / X XCU / X Contractual Liability			36UENOZ3451	01/01/2022	01/01/2023	EACH OCCURRENCE	$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 300,000
							MED EXP (Any one person)	$ 10,000
							PERSONAL & ADV INJURY	$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER: POLICY X PRO-JECT LOC OTHER:						GENERAL AGGREGATE	$ 2,000,000
							PRODUCTS - COMP/OP AGG	$ 2,000,000
								$
B	AUTOMOBILE LIABILITY / X ANY AUTO / OWNED AUTOS ONLY / SCHEDULED AUTOS / X HIRED AUTOS ONLY / X NON-OWNED AUTOS ONLY / 19			36UENOZ3452	01/01/2022	01/01/2023	COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
								$
C	X UMBRELLA LIAB X OCCUR / EXCESS LIAB CLAIMS-MADE / DED X RETENTION $ 10,000			36HHUOZ3409	01/01/2022	01/01/2023	EACH OCCURRENCE	$ 5,000,000
							AGGREGATE	$ 5,000,000
								$
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	WCS3006795	01/01/2022	01/01/2023	X PER STATUTE / OTH-ER	
							E.L. EACH ACCIDENT	$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

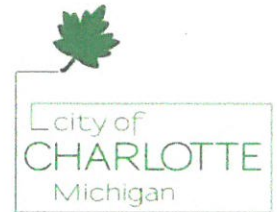| CERTIFICATE HOLDER	CANCELLATION
FOR PROOF OF COVERAGE ONLY PLEASE REQUEST SPECIFIC CERTIFICATE HOLDERS	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE *Gibson Insurance Agency Inc*

ACORD 25 (2016/03)

REFERENCES

GUN LAKE CASINO™

GSA
U.S. General Services Administration

DOWNTOWN MARKET GRAND RAPIDS

Kent ISD
We Lead Learning

Lenawee Intermediate School District

Lakeview SCHOOL DISTRICT
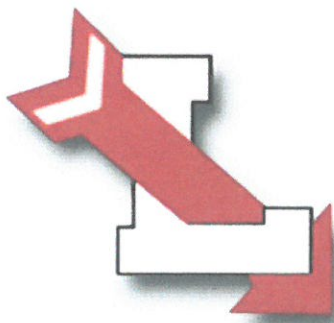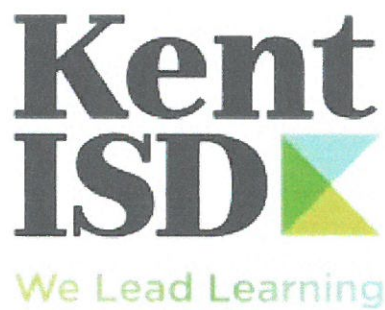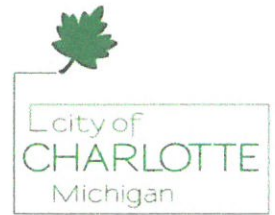
Lowell Area Schools

Allegan Public Schools

Niles Community Schools

WHY KNIGHT WATCH?

We Guarantee 4-Hour Service, so our customers have peace of mind

We understand the importance of quick response times and a service team that is reliable and passionate about helping others. That's why we offer a service department that is available 24/7/365 with a 4-hour service guarantee.
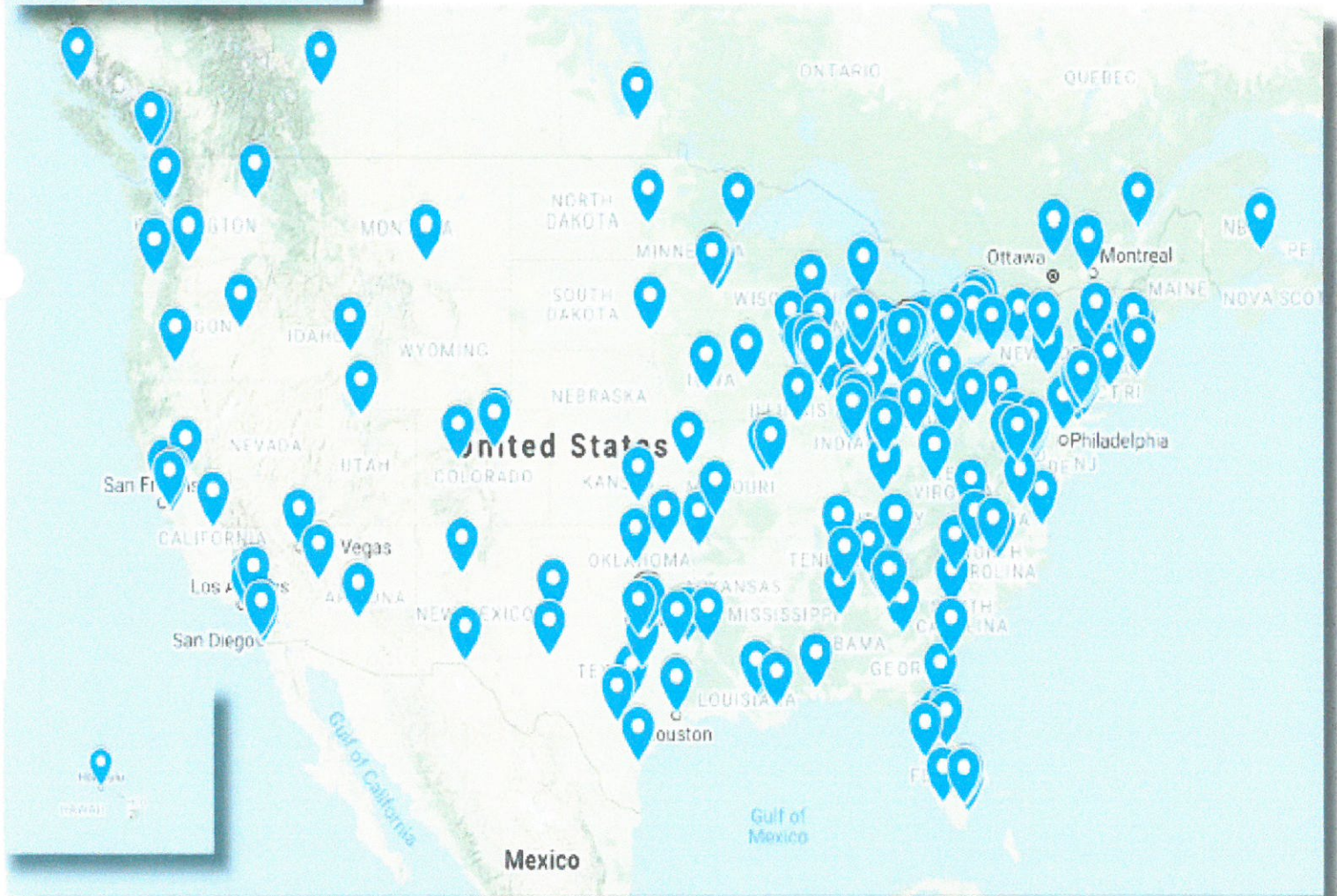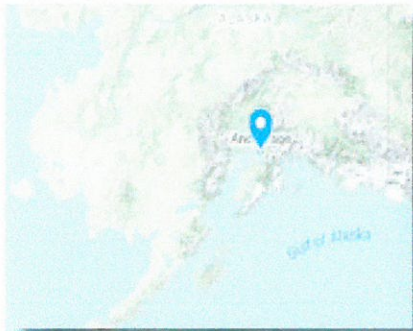
	Knight Watch	Competition
60+ In-House Technicians	X	?
3 Dedicated Service Departments	X	?
Turn-Key Installation In-House	X	?
Full Stack Developers On Staff	X	?
0% financing option	X	?
Available 4-Hour Service Guarantee 24 / 7 / 365	X	?
In-House CAD Department	X	?
Value Engineering Team	X	?
Local CEO	X	?
Financial Strength	X	?
Non-Proprietary Product Offerings	X	?
IoT Integration Availability	X	?
In-House IT Department	X	?

Nationwide

Knight Watch has experience delivering system integration projects across the country and around the globe. Our Partner network enables us to scale quickly regardless of project size or install location.

KEY

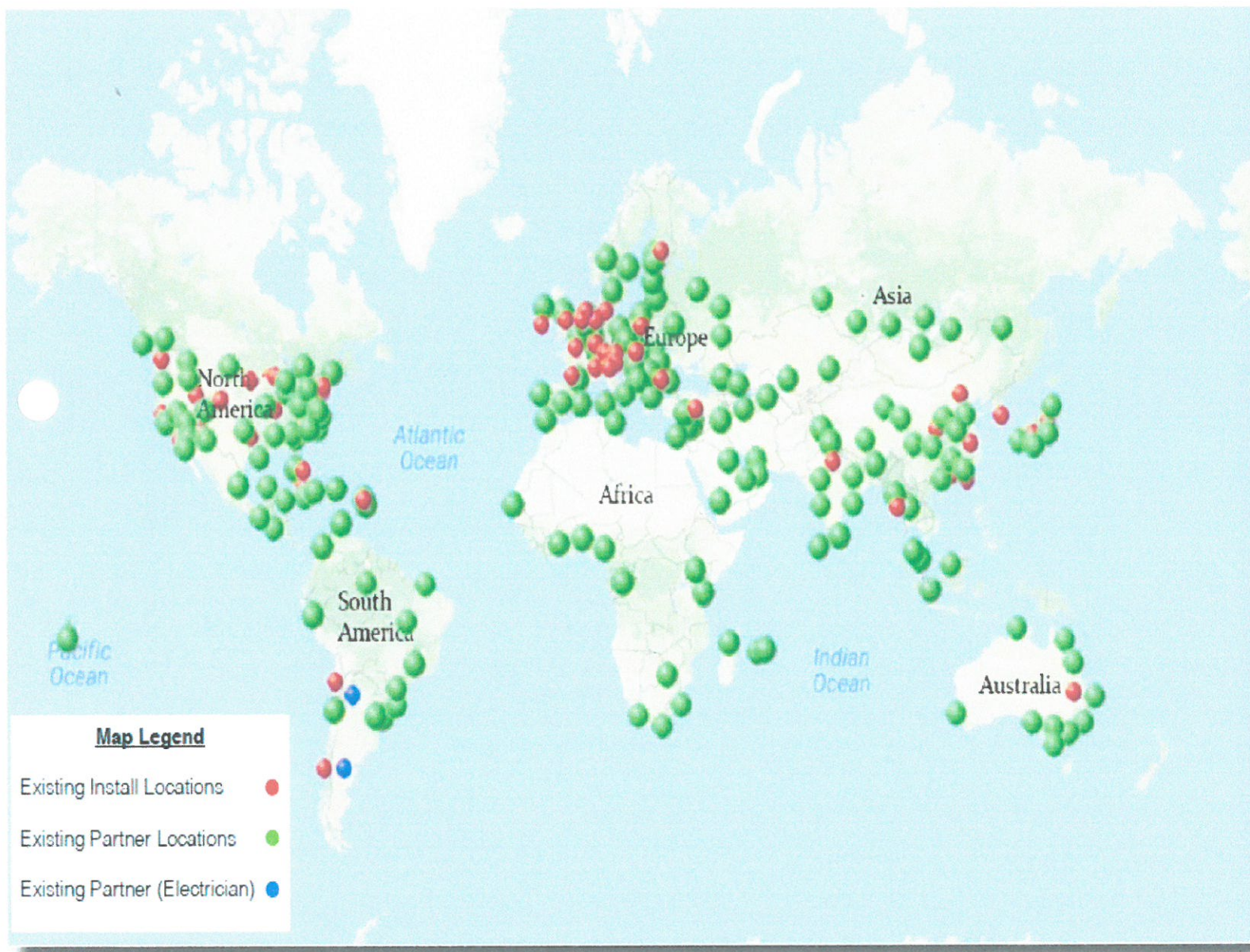 LOCATION OF CURRENT KWI INSTALLATION AND SERVICE PARTNERS.

Global

Map Legend

Existing Install Locations ●

Existing Partner Locations ●

Existing Partner (Electrician) ●

City of
CHARLOTTE
Michigan

KNIGHT WATCH

THANK YOU!

PRIVATE AND CONFIDENTIAL